



March 1, 2024

Global Energy Best Ideas

Our view: In February, the RBC Global Energy Best Ideas List was up 3.8% compared to the iShares S&P Global Energy Sector ETF (IXC) which was up 1.7% and a hybrid benchmark (75% IXC, 25% JXI – iShares Global Utilities ETF) that was up 1.1% on a sequential basis. Since its inception in February 2013, the RBC Global Energy Best Ideas List is up 167.2% compared to the S&P Global Energy Sector ETF up 30.9%.

Total Return Comparison	February	YTD	Inception
iShares S&P Global Energy (IXC)	1.7%	0.9%	30.9%
Hybrid Benchmark (75% IXC, 25% JXI)	1.1%	-0.5%	43.4%
RBC Global Energy Best Ideas	3.8%	3.8%	167.2%

February List Changes:

Additions: N/A
 Removals: AKSO-NO, CVE-CA

RBC GLOBAL ENERGY BEST IDEAS LIST								
	Ticker	Rating ¹	Analyst	Mkt Cap (mn)	Date Added	Add Price	Current Price	Price Target
Integrated Energy								
	BP	OP	Borkhataria	£78,296	12/7/23	466p	461p	600p
	Repsol	OP	Borkhataria	€ 17,926	2/1/24	€ 13.74	€ 14.73	€ 20.00
	Suncor Energy	OP	Pardy	C\$60,387	3/1/23	C\$45.86	C\$46.63	C\$52.00
Exploration & Production								
	Obsidian Energy	OP	Davis	C\$744	10/2/23	C\$11.18	C\$9.62	C\$14.00
	Topaz Energy	OP	Davis	C\$2,896	11/1/22	C\$23.04	C\$20.04	C\$25.00
	Diamondback Energy	OP	Hanold	\$32,570	12/7/23	\$146.48	\$182.52	\$195.00
	Permian Resources Corporation	OP	Hanold	\$7,925	12/7/22	\$8.99	\$15.56	\$17.00
	ARC Resources	OP	Harvey	C\$13,824	5/1/21	C\$7.73	C\$23.13	C\$26.00
	Tourmaline Oil	OP	Harvey	C\$20,930	1/1/20	C\$15.08	C\$61.42	C\$80.00
	Canadian Natural Resources	OP	Pardy	C\$102,332	4/1/22	C\$77.41	C\$94.54	C\$100.00
	MEG Energy	OP	Pardy	C\$7,924	12/7/23	C\$23.66	C\$29.05	C\$31.00
	Santos Limited	OP	Ramsay	A\$22,994	6/1/19	A\$6.74	A\$7.08	A\$8.25
Oilfield Services								
	Enerflex Ltd.	OP	Mackey	C\$979	2/1/24	C\$6.93	C\$7.90	C\$12.00
	Pason Systems Inc.	OP	Mackey	C\$1,101	12/7/23	C\$14.87	C\$13.84	C\$19.00
	SLB	OP	Mackey	\$68,986	1/4/22	\$29.95	\$48.33	\$66.00
Midstream								
	AltaGas Ltd.	OP	Kwan	C\$8,199	8/1/23	C\$26.03	C\$29.09	C\$32.00
	Pembina Pipeline Corporation	OP	Kwan	C\$25,952	9/1/22	C\$46.38	C\$47.23	C\$58.00
	Archrock Inc.	OP	Scotto	\$2,855	12/7/23	\$14.24	\$18.27	\$20.00
	Energy Transfer LP	OP	Scotto	\$49,304	2/1/22	\$9.57	\$14.64	\$19.00
Utilities, Refiners, Infrastructure & Renewables								
	Neste Oyj	OP	Kerouedan	€ 19,515	11/1/23	€ 31.71	€ 25.37	€ 48.00
	Northland Power	OP	Ng	C\$5,837	12/7/23	C\$22.82	C\$23.00	C\$28.00
	Superior Plus	OP	Ng	C\$2,374	12/7/22	C\$9.82	C\$9.55	C\$15.00
	PG&E Corporation	OP	Tucker	\$35,610	9/1/22	\$12.33	\$16.69	\$21.00

1-OP = Outperform.

Performance returns do not take into account relevant costs, including commissions and interest charges or other applicable expenses that may be associated with transactions in this Equity Best Ideas list. Past performance is not, and should not be viewed as, an indicator of future performance.

Source: RBC Capital Markets estimates, FactSet

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This Month's Additions and Removals from Energy Best Ideas Lists

Exhibit 1 - This Month's Removals

Aker Solutions (AKSO NO)

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- We are removing Aker Solutions from the Energy Best Ideas list following our downgrade of the stock. We included Aker Solutions as one of our European Energy Services best ideas based on its strong revenue and margin outlook, potential for JV upgrades and significant capital return from the large JV payout — [link](#). However, while the outlook is largely unchanged, the buyback and dividend disappointed, and we believe the decision to hold SLB shares and fixed income investments in a new entity is a poor use of capital.

Cenovus Energy (CVE)

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- We are removing CVE from the Energy Best Ideas list in large part due to the stock's strong relative performance over the past month. While we still see upside in the share price, we believe the stock was previously in oversold territory and has now moved more in line given recent relative share price appreciation. We look forward to the company's upcoming Investor Day on March 5 in Toronto for further details on its corporate strategy and long-term priorities.
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Investment Highlights

Below, we provide a summary of our analysts' views on each *Best Idea*.

AltaGas Ltd. (ALA)

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Rating: Outperform

Price target: CAD 32.00

- **Positive messaging underpinned by Vern Yu's previous experience and vision for the future.** We believe Vern Yu's first quarterly conference call as the new CEO laid the groundwork for future value creation with statements that support: (1) a focus on strengthening the base cash flows (i.e., increased contracting); (2) the pursuit of contracted and/or regulated growth on an equity self-financed basis; and (3) reducing leverage to 4.5x debt/EBITDA and possibly even lower.
 - **De-risking its cash flows should improve the valuation.** AltaGas is committed to increasing the contribution from regulated and take-or-pay contracted assets (e.g., increased tolling contracts for the LPG export business), locking in costs to enhance certainty (e.g., rail contract; VLGC time charters), and hedging residual commodity exposure as part of a disciplined risk management strategy. We believe reducing commodity exposure will improve the valuation that investors will apply to the overall business, and specifically the midstream assets.
 - **Numerous opportunities to grow EBITDA, earnings and cash flow.** AltaGas possesses a combination of medium-sized growth opportunities (e.g., REEF joint venture, expansion of the Pipestone plant following the close of its acquisition), low capital intensity expansions and optimizations at the existing assets, and opportunities to increase returns at the regulated utilities, all of which should help support an attractive growth profile.
 - **Increasingly visible path to reaching its 4.5x debt/EBITDA target with the potential to go lower.** With the improved line of sight to the completion of the Mountain Valley Pipeline (MVP) and management noting that it is a noncore asset sale candidate, we have a greater confidence in the company's ability to get to its 4.5x debt/EBITDA target in relatively short order. More importantly, we believe leverage needs to be closer to 4.0x debt/EBITDA and we are encouraged by statements made by the new CEO on the Q2/23 conference call, which opened the door to lower leverage.
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ARC Resources (ARX)

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Rating: Outperform

Price target: CAD 26.00

- **FCF generation - ample.** With a strong balance sheet and large M&A on hold (for now), the focus remains on Attachie development and RoC initiatives. ARC targets return of capital of 100% of its FCF via base dividend tied to earnings growth (now at \$0.76/share) and share buybacks. Production growth is not a specific target but rather an outcome of the most efficient way to execute projects (Sunrise, Attachie) paired with the Basin's capacity to absorb new product and is unlikely to exceed 5%. See our recent quarterly note [here](#).
 - **Western Canada's largest Montney player.** ARC's production base of circa 350,000 boe/d makes it what we view as a Montney Champion with top decile supply costs and deep project inventory. This benchmarks ARC as the largest Montney producer, third largest outright gas producer and sixth largest E&P by volume amid the WCSB producer landscape, with operated facilities network of ~1.5bcf/d – second only to CNQ and TOU. See our notes [here](#), [here](#) and [here](#).
 - **Sanctioning of Attachie.** Over this past year, ARX announced the formal sanctioning of the Attachie project, which is a \$740 million project expected to deliver roughly 40,000 boe/d (60% liquids) and on stream late in 2024. The \$740 million price tag includes the drilling of 39 initial wells, an electrified 90 mmcf/d gas plant, 25,000 bbl/d of liquids handling plus associated infrastructure. Roughly \$250-300 million of the total investment will be focused on 2023, with the balance in 2024. See our note [here](#) and [here](#).
 - **LNG –** The key to long-term value creation. ARC's existing 2P reserve book contains sufficient resource to sustain an entire 2-train LNG project (1.8 bcf/d) for 10+ years, and when adding future drilling could increase to 40-50 years. Accordingly, the company should be viewed as a key supplier, or alternatively as a strategic asset for operators looking for vertical integration. The owners of LNG Canada now collectively hold enough product to support Phase 1 of the development (~1.8 bcf/d), but any expansion (Phase 2, +1.8 bcf/d) would need to be augmented. ARX signed a Memorandum of Understanding with the proposed Cedar LNG Project for a 20-year LNG supply agreement to send 200 mmcf/d of natural gas, which is expected to start in 2028/2029. ARX announced a 15-year LNG supply agreement with Cheniere Energy in the US Gulf Coast supplying 140,000 mmbtu/d of natural gas based on Dutch Title Transfer Facility (TTF) pricing starting in 2029. See our notes [here](#), [here](#) and [here](#).
 - **Attractive valuation.** At current levels, ARX trades at 5.5x 2024E EV/DACF, below our North American Senior E&P peers at 5.7x. We argue that ARX should trade at a premium given what we view as the highest quality Montney portfolio and inventory depth, combined with robust FCF generation (\$0.8/\$1.3 billion in 2024/25E) and commitment to return capital to shareholders.
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Archrock Inc. (AROC)

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Rating: Outperform

Price target: USD 20.00

- **Tight compression market.** We continue to view the natural gas compression market as very tight, with no signs of abatement. Demand for incremental horsepower continues to outpace new unit availability with lead-times for new builds remaining at more than one year. While historically a cyclical business with ebbs and flows in utilization and contract rates, the backlog of underserved demand and continued rising rates locked into contracts could prolong the current cycle. We believe only a major macro downturn would derail the current trends.
 - **Bookings extending into 2025.** With the long lead times for new units, customers have been locking in future compression needs, which has resulted in fully booked 2024 new build spend with bookings extending into 2025. Engine manufacturers appear to be taking a more disciplined approach to supplying the market with incremental horsepower, which has prevented immediate relief for the market and in turn, any clear overbuild.
 - **Not directly impacted by commodity price fluctuations.** Compression needs are driven by natural gas production volumes which are relatively stable and impacted less by commodity price fluctuations when compared to drilling activity. In addition, much of the operating focus area and assets are related to associated gas plays, which further dampens any sensitivity to natural gas prices.
 - **Horsepower will be needed to support Gulf Coast LNG export capacity.** In addition to the existing production that needs compression horsepower, we expect demand will be buoyed by future natural gas production needed to support the growing liquefied natural gas export capacity on the Gulf Coast.
 - **Capital allocation.** AROC utilizes both dividends and share repurchases to distribute capital to shareholders. AROC previously laid out a 2024 framework that includes 5% dividend growth with >2x coverage, lower year-over-year capex, and balance sheet improvements with a target leverage of 3.0-3.5x (~3.8x at 9/30/23), which should provide greater financial flexibility for more share buybacks (\$43.5MM remaining buyback capacity under its repurchase program as of 9/30/23).
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BP p.l.c (BP)

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Rating: Outperform

Price target: GBP 600

- **Strategic reset to allow for higher returns.** BP's strategy update in early 2023 outlined plans to hold the core business more stable, while renewable generation growth was de-emphasised on the low carbon front, in favour of areas with greater competitive advantage (hydrogen, biofuels, CCS). On the surface, the investment case appears closer to US peers, and should continue to help narrow the valuation discount versus US peers.
 - **Buyback visibility.** BP's decision to increase its quarterly buyback run rate to \$1.75bn alongside 4Q results was a positive surprise, but more crucially, firm guidance for 1H24 as well as intentions to maintain this level through the end of 2025 was taken well by the market. As we have noted on multiple occasions in the past, the framework of returning 'surplus' cash flow leaves too much guesswork for investors, and while BP maintained that framework, with an increased payout rate, the commitments through 2025 should provide comfort to investors, bringing the guidance framework closer to the US majors.
 - **Trading remains a differentiator.** Our recent analysis showcased that while the earnings are more opaque in nature, looking at the trend over the last several quarters, we note that there appears to be a rateable portion of trading earnings each quarter, which may be underappreciated by the market. With commodity volatility likely to continue into 2024, we think trading adds another leg to the upside optionality for the company.
 - **Attractive relative valuation.** BP trades on EV/DACF multiple discount relative to both European and global majors in 2024-25E, for a higher FCF yield, with an attractive risk-reward set-up, in our view.
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Canadian Natural Resources (CNQ)

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Rating: Outperform

Price target: CAD 100.00

- **Globally distinguished.** We believe Canadian Natural Resources' management committee structure and shareholder alignment are unique factors which distinguish the company globally. CNQ's long-life, low-decline portfolio—anchored by low sustaining capital—affords the company with superior free cash flow generation throughout the cycle.
- **100% payout is here.** CNQ achieved its \$10 billion net debt target at year-end 2023—opening the door to 100% payout of free cash flow to shareholder returns. This could come in the form of further base dividend growth, accelerated share repurchases and/or special/variable dividends. Free cash flow will be defined as adjusted FFO less dividends and total capital expenditures in the year (excluding A&D). We think it is important to point out that CNQ has never cut its common dividend, which has grown at a CAGR of circa 21% over the past 24 years. The company's common share dividend sits at an annualized rate of \$4.20 per share, following a 5% increase announced alongside CNQ's fourth-quarter 2023 results.
- **Strong alignment.** CNQ has no CEO. Instead, the company is stewarded by a management committee. This group meets weekly, and oversees all matters ranging from marketing, finance, ESG, operations and technology amongst others.
- **ESG—lots of progress.** CNQ has established a GHG emissions reduction target of 40% of total corporate absolute Scope 1 and 2 GHG emissions by 2035 (vs. a 2020 baseline). Not to be overlooked, CNQ also continues to make progress towards its initiatives with respect to the Oil Sands Pathways to Net Zero Alliance. CNQ also continues to target a 50% reduction in North American E&P (including thermal in-situ) methane emissions by 2030 (vs. 2016), and a 40% reduction in both thermal in-situ fresh water usage intensity and mining fresh river water usage intensity by 2026 (from a 2017 baseline).

Diamondback Energy (FANG)

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Rating: Outperform

Price target: USD 195.00

- **Management has built a solid Permian Basin position with a deep inventory of liquids-rich development opportunities.** The company is one of a few that have amassed a combination of quality assets, strong economic growth, minerals ownership, and infrastructure, which collectively help to provide a competitive advantage. We estimate a 4-5 year inventory at current capital efficiency and well productivity, but there is an overall inventory that exceeds 15 years.
- We believe FANG has one of the lowest cost structures in the basin and a corporate cash flow break-even (including dividend) that is among the best in the industry at near \$40/bbl (WTI). This also produces top-tier cash margins.
- **Flexible shareholder returns pivots between variable dividends and stock buybacks to optimize shareholder value.** The return strategy comes in the form of fixed dividends, variable dividends, and stock buybacks. The weighting between dividends and buybacks is largely predicated on where FANG stock trades. Management's opportunistic strategy is geared to utilize buybacks when FANG shares are below its mid-cycle valuation (\$60-65/bbl WTI), which we think is \$150-160/share.



Enerflex Ltd. (EFX)

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Rating: Outperform

Price target: CAD 12.00

- **Improving FCF outlook.** We see FY24 FCF of \$175MM (CFO-capex) as merger integration costs decrease, working capital normalizes, disciplined capex program of US\$90-110MM, and the conversion of its \$1.5bn Engineered Systems backlog to revenue and cash. Our FY24e FCF maps to an 18% FCF yield (coverage group avg. of 14%).
- **Exterran acquisition expanded the company's offering; Synergy execution and business optimization is top of mind.** The Exterran acquisition has on-boarded two distinct product lines that expand Enerflex's market reach in Water Solutions and Cryogenic Gas Processing. Enerflex has realized US\$62MM of its US\$60MM stated synergies target, with integration costs expected to drop to about US\$25MM in FY24. Enerflex is consolidating its manufacturing footprint from five facilities to three with the closure of its Singapore and Sharjah (UAE) facilities.
- **Discounted valuation.** Enerflex is trading at 2024/25E EV/EBITDA multiples of 3.9x and 3.7x, significantly below its long-term average of 5.0x. We believe the keys to re-rating for Enerflex's shares remain: 1) Execution on merger integration (has achieved run-rate US\$62MM synergies); 2) Conversion of Engineered Systems bookings (4Q23 margins hit multi-quarter high); and 3) Achievement of leverage and debt reduction targets (Leverage hit 2.3x, focusing on debt repayment through FY24).

Energy Transfer (ET)

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Rating: Outperform

Price target: USD 19.00

- **Expansive and integrated asset footprint.** ET's expansive asset footprint can benefit from crude oil, natural gas and natural gas liquids production growth across various basins, including the Permian Basin. Importantly, ET's asset base can provide integrated wellhead to water services and can allow ET to benefit from commodity price dislocations across the value chain. ET continues to focus on high-return growth projects that expand its asset base as well as acquisitions that enhance and further integrate its assets.
- **Exposure to Permian Basin.** ET has one of the largest asset footprints in the Permian Basin with ~3Bcf/d of processing capacity that has significant acreage dedication and over 1MMBpd of Permian NGL takeaway capacity to Mont Beliveau that is expandable. ET also provides crude oil takeaway from the Permian Basin and its Texas intrastate natural gas pipeline system provides optionality. ET is evaluating other Permian Basin natural gas takeaway solutions. Importantly, ET's integrated system can provide producers with solutions across the value chain (processing, fractionation, transportation and exports).
- **Strong free cash flow generation and solid balance sheet.** ET is currently trading at a free cash flow yield of ~13% based on our 2025 estimates. ET has used its excess cash mostly to reduce its leverage (leverage of ~3.6x based on our calculations at 9/30/23 vs its targeted 4.0x-4.5x). ET will continue to invest in high-return projects, which more recently have been shorter cycle, although longer-cycle accretive projects such as additional export and downstream opportunities remain on the table. In addition, we expect ET to continue to evaluate accretive, leverage neutral (or better) acquisitions.
- **Attractive yield and returning more cash to unitholders.** Given its strong free cash flow generation, balance sheet and distribution coverage, ET intends to return more cash to unitholders primarily through distribution increases. ET currently trades at a 9% distribution yield and targets annual distribution growth of 3-5%, which we believe provides an attractive return proposition. In addition, ET noted that once leverage dropped below 4x Debt/EBITDA, management would consider unit repurchase as another option to return more cash to unitholders.



MEG Energy (MEG)

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Rating: Outperform

Price target: CAD 31.00

- **Solid All Around.** MEG is our favorite intermediate producer given its capable leadership team, solid operating performance, balance sheet deleveraging via absolute debt reduction, and rising shareholder returns.
- **Ongoing Debt Reduction.** MEG has made significant progress when it comes to deleveraging its balance sheet, with direct implications on shareholder returns. The company has set its net debt floor at US\$600 million, opening the door to increasing shareholder returns.
- **Accelerating Shareholder Returns.** At its current debt levels, MEG is allocating 50% of free cash flow towards shareholder returns, with the balance earmarked for ongoing debt reduction. Achieving its US\$600 million net debt floor will unlock the next wave of shareholder returns, which will see 100% of free cash flow returned.
- **Multi-Year Growth Strategy.** MEG's near-term operating plan includes the installation of a third processing train at its central processing facilities to increase its Christina Lake facility's productive capacity from 110,000 bbl/d currently to 125,000 bbl/d. The company will allocate C\$100 million each year over the 2024-26 time frame towards this initiative, with the incremental production benefit expected toward the end of 2026.
- **WCS Beneficiary.** As a pure-play oil sands investment, MEG is poised to benefit from the structurally tighter WCS geographical spreads that TMX will afford, which should take place as the pipeline expansion moves into service in 2024. Over 80% of the company's blend sales will have tidewater access once TMX is in service, given the company's capacity to ship 100,000 bbl/d to the US Gulf Coast (on a pre-apportionment basis) via its committed capacity on the Flanagan South and Seaway pipeline systems and an additional 20,000 bbl/d of contracted capacity on TMX.

Neste Oyj (NESTE FI)

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Rating: Outperform

Price target: EUR 48.00

- **Attractive valuation and superior positioning.** Neste trades below 11x FY24E PE, towards the bottom end of its historical average, which looks undemanding to us given Neste's potential to generate significant premiums on a very favourable SAF offtake market over the next 18 months. Neste's competitive advantage is supported by production capacity in place and a moat in the feedstock space, which should command a premium in our view.
- Looking ahead we see a few catalysts: **1) Dutch mandate (update expected by year end).** Given the mandate increase proposal applies to 2024, hopes are for an update by year end, potentially alongside general elections next month. As a reminder, Neste sees +500kt of additional RD demand to the market if the proposal is adopted. **2) Dividend policy.** On the 3Q23 call Neste CFO provided additional details to his yet-to-be disclosed competitive dividend policy, including on the comp side. As has been the case in the past, dividend policy updates could be announced during earnings results. **3) SAF ramp and margin accretion.** If SAF is highly margin-accretive (which is our view), this should be clearly reflected in a stronger guidance for the quarter ahead. SAF sales is now ramping up end 1Q24 at the earliest.



Northland Power (NPI)

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Rating: Outperform

Price target: CAD 28.00

- **Growth locked in through 2027.** We believe the company is in an advantaged position relative to peers with three fully funded projects that should generate ~\$600 million of EBITDA and ~\$200 million of FCF (CAFD) on completion (2025-27), which is equivalent to roughly 50% and 60% of the management's 2023 EBITDA and FCF guidance, respectively. With financial close achieved on all three projects, the developments are fully funded, significantly de-risked, with fixed interest rates, hedged currency exposure, and the vast majority of construction costs are fixed. Pursuing incremental growth opportunities would be entirely discretionary.
- **Contracted or regulated portfolio provides good cash flow visibility.** The company has an attractive portfolio of contracted or regulated renewable and gas-fired power generation facilities, and a regulated utility in Colombia. We estimate that in 2023, offshore wind will contribute ~50% of Northland Power's EBITDA, and increasing as the projects under construction (Poland and Taiwan) are completed (2026/27).
- **More value will be recognized as construction milestones are achieved.** We believe that the market is giving very little value to the company's investment in the three projects under construction (two offshore wind and one battery storage). We expect the market to gradually recognize more value for the projects as the company achieves construction milestones.

Obsidian Energy (OBE)

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Rating: Outperform

Price target: CAD 14.00

- **Peace River growth plan offers differentiated SMID-cap model.** Obsidian has plans to ramp production to 50,000 boe/d, with Peace River volumes driving growth from ~6,800 boe/d as of Q3/23 to 24,000 boe/d by 2026. Obsidian holds 525 sections in the fairway and had identified 309/560 Bluesky/Clearwater locations with the initial growth plan, of which 129/70 locations will be drilled by 2026, reiterating the long-life nature of Obsidian's Peace River assets. Obsidian expects its Light Oil portfolio's FCF generation to support Peace River development through 2024-25; management expects its Peace River assets will be self-funding by 2026.
- **Formal 2024 budget maintains focus on Peace River, production growth.** As noted on January 25th (note [here](#)), Obsidian outlined its formal 2024 guidance featuring unchanged production guidance of 36,000 boe/d (midpoints); management expects volumes to ramp through the year following a seasonal lull after break-up, reaching ~40,000 boe/d by Q1/25E. The company trimmed its prior capital guide by \$30 million to \$350 million, largely by accelerating Viking drilling into H2/23 alongside seeing improved efficiencies.
- **Focused on operational sustainability, cash cost improvements.** Obsidian has worked to mitigate controllable cash costs (i.e. excluding royalties/taxes) in recent years through refinancing outstanding debt, renegotiated leases, and streamlining operations to improve corporate sustainability. Obsidian's current operations are largely mature driving above average costs, though the company is taking steps to address this with future multilateral development drilling expected to improve capital efficiencies.
- **Healthy balance sheet and RoC with significant tax pool balance.** We forecast Obsidian will carry \$277/\$235 million in net debt at year-end 2024E/25E, while maintaining flexibility to return capital to shareholders in the context of management's Peace River growth plan. We forecast \$32 million in share buybacks in 2024E on our US\$79/bbl 2024E WTI price deck. Obsidian holds roughly \$2.4 billion in tax pools as at Q3/23, with \$1.9 billion being immediately deductible, mapping to 10 years of tax coverage at US\$75/bbl WTI.



Pason Systems Inc. (PSI)

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Rating: Outperform

Price target: CAD 19.00

- **Diversified footprint drives revenue growth above US rig count.** We expect Pason's revenue and EBITDA to outpace the US rig activity in the longer-term. The company's strong market share across various North American and International operators leaves it relatively less exposed to supply chain challenges, labour shortages, and regional softness, in our view.
- **Longer-term growth opportunity in well completion space.** Pason's recent acquisition of Intelligent Wellhead Systems (IWS) provides an opportunity for Pason to apply its competencies in land drilling to well completions. We believe the completion market (fracking) offers a long-term growth opportunity that could rival that of its drilling operations. To put it into context, PSI's NAM drilling business generates about \$300MM revenue annually. At a 30-35% EBITDA margin, IWS could add about \$100MM of EBITDA, or \$6-7/share based on current trading multiples. Recent growth trends have been encouraging as IWS's FY23 revenue of \$45MM has grown \$22MM y/y, a pace we expect to continue through 2025.
- **Net cash balance sheet reduces downside risk and provides optionality.** At 4Q23, the company had \$171MM (~\$83MM on a proforma basis) cash and short-term investments on its balance sheet, with no funded debt, which we believe provides flexibility for strategic uses and/or increased shareholder returns. In 2024, our FCF estimate maps to a 15% margin of revenue and a 6% FCF yield.
- **Favourable relative valuation.** Pason historically has traded at a 3.4x EV/EBITDA premium to land drilling peers (1.1x-1.5x current). We continue to see value in Pason shares as the company demonstrates strong margins, free cash flow, and financial returns.

Pembina Pipeline Corporation (PPL)

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Rating: Outperform

Price target: CAD 58.00

- **Positioned to benefit from higher WCSB production.** Whether it be uncontracted capacity or within its contract structures that blend minimum take-or-pay levels with fee-for-service upside as volumes grow, we expect Pembina to benefit from growing gas and liquids volumes in the Western Canada Sedimentary Basin (WCSB). Further, growing volumes could result in contract extensions and/or incremental new contracts that support Pembina's base business and/or underpin new expansion projects.
- **Free cash flow generation after all capex and dividend payments provides a range of capital allocation opportunities.** In 2022 and 2023, the company generated excess cash flow after dividends (including delivering annual dividend growth) and all capex. In 2022, the company prioritized share buybacks and in 2023, Pembina focused on increasing balance sheet flexibility by reducing leverage. As we look into 2024, we project an ability to further deliver dividend growth, while fully-financing the base capital plan. Should larger projects materialize (e.g., Cedar), we believe Pembina has enough balance sheet flexibility to fund the project within its financial guardrails.
- **Solid base of business with a commodity kicker.** Pembina's guardrails target over 80% of EBITDA coming from fee-based revenues, primarily underpinned by take-or-pay or cost-of-service contracts, which underpin the dividend. As upside optionality, Pembina's Marketing division can benefit from leveraging its asset base to take advantage of various commodity spreads.



Permian Resources (PR)

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Rating: Outperform

Price target: USD 17.00

- We believe PR shares should outperform the peer group over the next 12 months. The company has large, contiguous acreage positions in the core of the northern and southern Delaware Permian with a 10-15 year inventory.
- **Strong free cash flow.** We forecast that PR is capable of generating peer leading FCF that can support a robust shareholder-return strategy.
- **Balance sheet strength and shareholder returns.** Balance sheet leverage is at a sustainable sub-1.0x ratio. Management is prioritizing shareholder returns, particularly with dividends, and plans a strong fixed dividend along with a minimum 50% variable payout of FCF. Dividends are more the focus, but buybacks will occur opportunistically, especially if private equity sponsor selling occurs. Asset optimization is a priority and should add to shareholder value.

PG&E Corporation (PCG)

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Rating: Outperform

Price target: USD 21.00

- **Continued reduction of wildfire risk.** The company continues to execute on its wildfire mitigation plan. Mitigation actions include system hardening, undergrounding, vegetation management, enhanced powerline safety settings and public safety power shutoffs.
 - **Steep discount not warranted given CA wildfire protections limit financial risk.** We believe the Wildfire Fund provides meaningful protections against financial liabilities associated with wildfires. While it seems the market remains apprehensive around the mechanics of the fund, we believe the multi-turn discount is overly punitive when considering the financial risks associated with a catastrophic fire.
 - **PG&E slowly rebuilding trust.** While the name remains overly-sensitive to headlines, we have also seen a meaningful shift in tone from media and stakeholders. We believe is a result of PG&E's continued efforts to engage stakeholders and communities and we are encouraged by positive signals from the CA legislature and regulator.
 - **Robust capex plan drives earnings growth.** PG&E expects above-average rate base growth at a 9% CAGR. Growth opportunities come from system hardening, undergrounding, electrification opportunities and other wildfire mitigation investments. Management targets 2% O&M reductions should act to help offset customer bill increases.
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Repsol (REP)

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Rating: Outperform

Price target: EUR 20.00

- **Attractive 2024 set-up.** While we expect downward revisions for most companies in our coverage universe amid lower oil and gas prices, as well as weak chemicals margins, for Repsol, refining margins remaining resilient suggest limited downside to consensus numbers for the year.
- **Leverage to refining.** For European refiners in general, falling carbon prices as well as lower gas prices both serve as a tailwind relative to other regions. While Repsol is not geared to European gas from a feedstock perspective (contracts are mostly linked in Henry Hub), it should benefit from lower carbon prices. CEO Josu Jon recently noted that margins thus far in 2024 have averaged ~\$11.5/bbl (vs. \$9/bbl in 4Q), leaving Repsol in upgrade territory relative to consensus (~\$7/bbl).
- **Commitment to competitive shareholder returns.** Repsol's total shareholder returns screen towards the top of the peer group amid an attractive dividend yield as well as the company's commitment to return excess cash to shareholders via buybacks over time. Management was clear at the recent CMD that shareholder returns are a priority, intending to grow its DPS to €1.26 in 2027; putting this on a 6% yield would equate to a €21 share price.
- **Growing low-carbon business.** Much of Repsol's growth capex is headed towards its low-carbon ambitions, and the company expects to grow it over time. Despite selling down a partial stake to re-coup invested capital, we believe this division is likely to be a driver of opportunistic growth going forwards.

Santos Limited (STO)

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Rating: Outperform

Price target: AUD 8.25

- **Santos LNG portfolio provides attractive long-term cash flows, with a balance of oil linked contracts and Asian spot JKM LNG pricing.**
- **PNG LNG** (STO 39.9% post Kumul sale). Santos has executed a binding sales agreement for the sale of 2.6% of PNG LNG to Kumul Petroleum Holdings Ltd for US\$576m cash and assumption of US\$169m in project debt that will reduce its project stake to 39.9%. Santos has further granted Kumul a call option to acquire the remaining 2.4% for US\$524m (includes proportionate project debt) on or before 30 June 2024. If Kumul does not take up the option, we see potential for an alternate buyer to emerge and we favor a Japanese buyer.
- **A leading global CCS developer.** Moomba CCS Phase 1 (STO 67% and operator) is a 1.7 mmtpa CO₂ storage project in the Cooper Basin targeting a ~US\$24/tonne, lifecycle breakeven cost that is now 75% complete and targeting first injection by mid-2024. The proposed Bayu-Undan CCS project (initially for Barossa CO₂) has gained Australian House of Representatives support.
- **Capital management** is based on at least a 40% payout of FCF from operations (excludes major growth) per annum and additional returns from asset divestments. Over the June 2023 quarter, Santos completed its US\$700m on-market buyback program and has confirmed buy backs will be assessed on a 12-monthly basis. We see the sale of PNG LNG equity helping to drive future capital management (enhanced final dividend / buyback). In addition, once Barossa and Pikka Phase 1 commence production, Santos Board intends to consider increasing returns to at least 50% of FCF.



SLB (SLB)

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Rating: Outperform

Price target: USD 66.00

- **Leading size, scale, geographic reach.** SLB's size, scale, geographic diversification, and exposure to new energy sources leave it favorably positioned under prevailing industry trends, in our view. We believe SLB is well-positioned to benefit from the next leg of growth in International markets. International short and longer cycle investment is increasing, led by Latin America, the Middle East, and key offshore basins.
 - **Digital evolution to drive financial results.** Growing contribution from the Digital and Integration business line should drive margin accretion over time. Integrated digital platform adoption also improves revenue stability and provides competitive advantage as the E&P industry increasingly embraces efficiencies. Over time, we believe the reduced capital intensity should drive improvement in the company's financial metrics.
 - **International upcycle: less nascent.** SLB is well-positioned to benefit from the next leg of growth in International markets. In 4Q23 SLB's y/y North American revenue was flat, while International grew 18%, led by Middle East, and offshore. The company noted the Middle East is set to lead growth with this cycle characterized by the region's plans to add oil and gas productive capacity.
 - **Potential for long-term valuation accretion.** We believe SLB's exposure to a large addressable New Energy market should drive accretion to its valuation multiples over time. Key target markets include: carbon capture, hydrogen, geothermal, critical minerals, and energy storage.
 - See our latest SLB note [here](#).
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Suncor Energy Inc. (SU)

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Rating: Outperform

Price target: CAD 52.00

- **New Leadership Making an Impact.** Suncor closed the books on 2023 in what can be referred to as a year of favorable inflection amid new CEO leadership in Rich Kruger. We know Rich well from his days at Imperial Oil and we are pleased that Kris Smith remains in a leadership role with Suncor as CFO—laying a clear CEO succession path in our minds. We believe the company's leadership is laser-focused on delivering consistent superior results.
 - **Fort Hills Acquisition.** Suncor Energy's acquisition of the remaining 31.23% working interest in Fort Hills for \$1.468 billion provides the company with additional long-life, physically integrated bitumen supply to maximize the utilization of its U1/U2 upgraders at Base Plant following the end of the Base Mine life, expected in the early- to mid-2030's. The transaction adds 61,000 bbl/d of bitumen production capacity and 675 million barrels of proved + probable (2P) reserves to its existing oil sands portfolio, with Suncor realizing a large (one-time) tax benefit of \$880 million in the fourth-quarter of 2023 related to the acquisition.
 - **Shareholder Returns.** The company is currently allocating 50% of excess funds flow to share repurchases, with the balance earmarked for ongoing debt reduction. Upon reaching \$12 billion of net debt, Suncor will then boost its share repurchases to 75% of excess funds. Suncor's net debt (company definition) sat at \$13.68 billion (including lease liabilities of \$3.83 billion) as of December 31.
 - **2024 Budget.** Suncor's 2024 budget pointed towards mid-point production of 790,000 bbl/d in the context of mid-point capital spending of \$6.4 billion (excluding capitalized interest of approximately \$350 million). The company's capital program reflects both sustaining and economic capital, including capital towards mining fleet upgrades at Fort Hills and Base Mine, the replacement of Upgrader 1 coke drums at Base Plant, the completion of the Base Plant co-generation project, and the continued development of the West White Rose and Syncrude Mildred Lake West Mine Extension projects.
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Superior Plus (SPB)

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Rating: Outperform

Price target: CAD 15.00

- **Strategic acquisition expands business into CNG/RNG/H2.** The \$1.05 billion Certarus acquisition (closed at the end of May 2023) ticks many of the boxes with respect to having a strategic and complementary fit (reduces seasonality and provides opportunities to cross sell propane), is double-digit accretive to distributable cash flow per share and has a strong organic growth profile, while also reducing the company's leverage. The business grew EBITDA by 50% in 2023, and management expects 15-20% growth in 2024 as the market is still in its early stages of growth.
 - **Focused on organic growth.** Management reiterated that organic growth opportunities at Certarus is the priority, and M&A is secondary. We estimate that the company can deploy capital into Certarus at ~4x EBITDA, compared to capital deployed into propane M&A at ~6.0-7.5x (post synergies). In 2024, management expects to deploy \$310 million (45% of EBITDA) into capex and leases to grow Certarus and sustain its legacy propane business. We also view potential share buybacks as an additional attractive avenue for deploying capital because it could be more accretive than M&A and can be implemented at a faster pace.
 - **Attractive capital return economics.** Due to the strong demand for mobile storage units (MSUs), Certarus has pricing power and targets \$250k/MSU of EBITDA annually, but due to the favourable environment and the company's ability to effectively utilize assets, management expects EBITDA to exceed \$250k/MSU in 2024. We estimate that the cost of a MSU, plus the supporting infrastructure (e.g., compressors and de-compressors), totals ~\$1 million, equating to a 3-4x EBITDA investment multiple (~4-year payback period). In comparison, we estimate that Superior Plus' propane acquisitions are at a post synergies EBITDA multiple of 6.0-7.5x.
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Topaz Energy (TPZ)

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Rating: Outperform

Price target: CAD 25.00

- **Diversified royalty model with a natural gas tilt.** Topaz's 2023E/24E/25E production profile remains 70%/69%/68% gas-weighted. Topaz is supported by some of the top operators in the WCSB. Notably, Tourmaline Oil has outlined a 5-year plan in NEBC Montney that is estimated to increase Topaz's regional volumes from 6,800 boe/d in 2022 to over 10,000 boe/d by 2028 (13% 8-year CAGR). Topaz's Deltastream acquisition (note [here](#)) has positioned the company as the top Clearwater exposed royalty company by volumes, now holding 52% of pro-forma OOIP at Marten Hills and Nipisi. The team anticipates averaging 2,850 bbl/d of total Clearwater production in 2023, exceeding 3,000 bbl/d by 2024E. The royalty business model is insulated from industry cost inflation, providing margin stability.
- **Resilient infrastructure model.** Topaz holds working interests in six facilities backed by long-term take-or-pay commitments, a contracted interest in a portion of Tourmaline's third-party revenues, and a 50% interest in three water/oil facilities. In 2023, Topaz closed an acquisition of a non-op interest in Tamarack's Wembley gas plant and oil battery, on a 15-year, fixed take-or-pay contract and recently announced the acquisition of a 7% West Nipisi GORR on 20,000 acres alongside a planned natural gas gathering system (expected completion in late 2024). Topaz's infrastructure portfolio is expected to generate \$70 million in 2024E revenue (84% FCF margin), covering roughly 40% of the dividend. Infrastructure portfolio growth remains an area of focus with management targeting a long-term 50-50 EBITDA split between the infrastructure and royalty business.
- **FCF allocation balanced between RoC and debt reduction.** Topaz increased its annual dividend by 3% to \$1.24/sh (~7% dividend yield) with Q2/23 results following its Wembley gas plant acquisition; we now estimate a 65%/61%/53% effective payout ratio in 2023E/24E/25E. The company balances its RoC program with continued deleveraging efforts, with our forecasts suggesting roughly \$35 million in post-dividend FCF from Q4/23E through Q4/25E.



Tourmaline Oil (TOU)

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Rating: Outperform

Price target: CAD 80.00

- **Canada's top gas producer.** Tourmaline is Canada's #1 natural gas producer, positioned to return meaningful capital to shareholders while also delivering a 7% production volume growth CAGR conceptualized within the current plan. Additionally, the company's top-quartile cost base position it as a low-cost producer amid the current E&P landscape. See our most recent quarterly note [here](#).
- **High quality asset base, with North Montney driving the growth.** TOU's 5-year plan now includes development of its [Northern Montney](#) asset – [Conroy](#) – pushing corporate volumes to 720,000 boe/d by 2028. TOU expects Conroy to grow to ~100,000 boe/d in two tranches, with volume additions set to roughly coincide with the startup of LNG Canada Phase 1 (see more on the Montney [here](#)). The plan incorporates capex spend of roughly half of forecasted cash flows, leaving meaningful capacity for RoC programs. TOU added to its Deep Basin portfolio by acquiring [Bonavista Energy](#) providing ~60+ mboe/d of inorganic growth that will only require maintenance capital.
- **Well timed Cheniere export deal.** Our RBC base estimates incorporate '24 JKM pricing of ~US\$13.77/mmbtu, which equates to annual cash flow (marketing revenue) of ~\$440 million from the contract – meaningful considering the contract represents only 6% of TOU's 2024E nat gas volumes. We estimate a US\$1 increase in JKM pricing to result in roughly C\$50-55 million of incremental after-tax cash flow in 2024. See our note [here](#).
- **Return of capital with the vast majority of FCF to be returned.** Our outlook calls for two base dividend increases in 2024 (to \$1.20/share annualized) plus an additional \$2.00/sh in special dividends. On current strip pricing, TOU is expected to generate \$1.0-1.5 billion of FCF in 2024 (or about \$1.8 billion at the RBC Deck).



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Companies mentioned

Aker Solutions ASA (OSLO: AKSO NO; NOK35.68; Sector Perform)

Cenovus Energy Inc. (TSX: CVE CN; C\$23.65; Outperform)

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